

EXCLUSIVE 'CHECKLIST' REPORTS

➤ **If clarifying and defining the key issues** for technology users are part of your sales cycle, educational white papers offer a tried-and-true approach to increasing your influence and generating new leads for your sales team. KMWorld's exclusive 'Checklist' reports are topic- and sponsor-specific assets that dive deep into a special topic of interest among the technology users and executives within our audience. These reports enable our sponsors to leverage the credibility of the KMWorld brand along with its extensive subject matter expertise and market reach to:

- › Build the case for your solution
- › Gain industry-wide exposure and enhance positioning
- › Generate guaranteed leads
- › Acquire custom marketing content

Our team works directly with your organization to produce a five-page report that includes a cover page branded with your company logo, a two-page trends analysis article from *KMWorld*, and a two-page overview of your company, its solutions and customer success stories with a conclusion and call-to-action.

Sponsors have full input and final approval, as well as full usage rights. Upon approval, your white paper will be posted on KMWorld.com as a unique PDF for registered viewers and marketed to qualified candidates via online, email, and email newsletter advertising. All download requests will be driven through a unique registration page that captures complete contact and qualifying information. The clean leads produced from downloads will be delivered to your team on a scheduled basis. A minimum of 200 clean leads are guaranteed.

➤ **Cost:** \$9,500

➤ 2026 CALENDAR

FEBRUARY

Smarter Knowledge Strategies for Customer Support Teams

Space Reservations: January 5, 2026
Ad Materials Due: January 7, 2026

APRIL

Maximizing Engagement: How EX Platforms Transform Hybrid Workforces

Space Reservations: March 2, 2026
Ad Materials Due: March 4, 2026

JUNE

Revolutionizing Customer Support: Metadata & Taxonomy for Smarter Service

Space Reservations: May 4, 2026
Ad Materials Due: May 7, 2026

AUGUST

Utilizing Agentic AI to Increase Productivity

Space Reservations: July 6, 2026
Ad Materials Due: July 8, 2026

➤ **For additional information or answers to specific questions, contact:**

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OCTOBER

The End of Data Silos: Powering KM with Semantic RAG

Space Reservations: September 7, 2026
Ad Materials Due: September 9, 2026

DECEMBER

What's Ahead in KM: AI-Driven Insights and Innovation

Space Reservations: November 2, 2026
Ad Materials Due: November 4, 2026

Don't see a topic on your mind? KMWorld can produce a custom checklist report for your organization on any subject relevant to its audience.